

Atkinson Design is currently looking to fill the following position for our client in their Toronto office....

Position: Acct Manager- Paper / Packaging / Containers (Chemicals)

Location: Toronto

Role: (Full time)

Our client is a leading supplier of specialty chemicals to the pulp and paper industry, employs experts in functional, process and water treatment chemicals.

Responsibilities:

The specific duties and responsibilities include but are not limited to the following:

- Safety - maintain a safe, injury-free environment through active team participation and promptly addressing any identified safety deficiencies.
- Customer Satisfaction - provide service and technical support for customers.
- Problem Solving - troubleshoot and solve Pulp and Paper problems for our customers.
- Relationship - build strategic relationships with our customers.
- Business Growth - work with the sales team to identify new business opportunities.
- Personal Growth - improve yourself through on-the-job, classroom, and cyber training courses (technical, business, and personal growth).

Qualifications:

- 2+ to 5 years of experience
- Minimum Education - BS in Chemical Engineering, Pulp and Paper, Chemistry or similar scientific field.
- Willingness to Travel - Occasionally

Optimum Skillsets and Competencies

The incumbent will be able to demonstrate the following characteristics:

- A BS in Chemical Engineering, Pulp and Paper, Chemistry or similar scientific field.
- 3+ years of chemical sales experience or technical/production experience in the Pulp and Paper Industry (or a related industry).
- The ability to work individually and with a team.
- The candidate must possess excellent communication, analytical and problem solving skills

Interested candidates should send their resumes to wendy.atkinson@gadp.com. Please indicate in I **Acct Manager- Paper / Packaging / Containers (Chemicals)** the subject line.